



ISM—New York, Inc.

Competitive Edge - Monthly E-Newsletter

Volume XXXVI-I

"By all these lovely tokens
September days are here,
With summer's best of weather,
And autumn's best of cheer. "

Helen Hunt Jackson

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President's Message

Nancy Murray

Welcome back! The summer is always a time to spend with friends and family, recharge and reassess your professional goals as you move into Q3. I am excited to take over as president of ISM-New York for this program year. There have been some changes in the organization that will bring some new ideas, innovations and management structure. I want to welcome [Julienne Ryan](#), our new Executive Director. This summer, Diane Martin and Julienne (call her "Jules") have worked together on a smooth transition of duties. I personally want to thank Diane for her commitment to this organization.



We are embracing technology in our first meeting of the year! On September 17th we will be hosting a webinar given by Melissa Drew, our Consumer Products/ Goods & Retail Industry Group Chair. The topic will be "*How the Millennial Generation is Changing the Workplace*" and the session will go from 12 noon until 1:30 p.m. I hope you can join us!

Our October meeting will be focused on professional development and the emerging professionals in the supply chain workforce. This meeting on October 13th at Pfizer's International Headquarters in Manhattan will bring together a mix of strategic sourcing, procurement and supply chain professionals for an evening of sharing and networking. More information to come.

My goal for this year is to inspire ideas, stimulate conversation and get our creative juices flowing through open questions and dialog between our members. I encourage you to make sure you have renewed for this this 2015-2016 year and plan to attend our meetings, virtually or in person.

If you have any suggestions on topics in our industry that interest you and that you think would enrich others, please don't hesitate to contact Julienne, me or any board member.

I look forward to this year, meeting you and networking to enhance all our careers.

Nancy
President, ISM - New York

Director of Professional Development

Jill Zunshine, CPSM, SLCR

Want to be the CEO of Your Professional Development?

Come and partner with ISM-New York on your continuing education. You'll be in charge. We'll help you choose the right courses for you from the education we offer.



Our 2015-2016 Professional Development Program has something for everyone. It's like a pyramid. At its

September Membership Webinar Meeting

The millennial generation is defined as those born from 1980 - 2009 and collectively will represent 46% of the workforce by 2020.

This presentation will introduce you to the millennial generation; to glimpse at who they are, why they think differently, and why their priorities and motivations have changed Human Resource policies and how we manage them as individuals. Industry research, real work experience and other visual examples will be used to help illustrate this unique generation.

"How the Millennial Generation is Changing the Workplace"
Thursday, September 17, 2015 from 12 Noon - 1:30 pm
Presented by: Melissa Drew, PMP

Presenter's Bio:

Melissa Drew, PMP is a Manager with KPMG, Inc with 20 years of industry and consulting experience. She works with fortune 300 clients to achieve sustainable growth across procurement and organizational transformation with measureable results to increase return on

base, we lay down the foundation of supply management with education in core skills like negotiating, contracting, and vendor risk management. In the middle, we integrate those core skills and prepare you to take your [CPSM and CPSD Certification Exams](#). At the top, we have advanced skills such as Lean Six Sigma and managing relationships with offshore/nearshore suppliers.

Check out our educational curriculum [here](#). Come to our October ISM-New York Membership Meeting. (See link in the right column.) We'll help you choose the right courses for you. Register online here to take [core and advanced courses](#), and here to take [CPSM and CPSD Certification Review courses](#). And, you'll be on your way to becoming a better supply management professional.

At our October meeting, our featured speaker, [Rod Colon](#), will lead an interactive presentation about how to take charge of your career. Rod is a Career Strategist, Corporate Trainer, Motivational Speaker, Radio Show Host, Author and Master Networker. Also, I'll be there at the Professional Development table with several of our instructors. Come talk to us about how ISM-New York can help you achieve your professional development goals.

I look forward to meeting you on October 13, 2015. If you can't come, or if you want to touch base before or after the meeting, feel free to contact [me](#).

Upcoming Professional Development & Certification Review

[Click the title for more information.](#)
[Download our new](#)

investment. She speaks periodically at industry conferences such as ISM and Procurecon. Ms. Drew received her Master's Degree in Management Information Systems at Auburn University, has a Paralegal degree, and holds a Project Management Professional (PMP) Certification in Information Technology. Melissa is an active member of the ISM- New York affiliate and is currently the Committee Chair for Consumer Goods & Retail sourcing group with the purpose to bring forward education and relevant topics within the industry to its members. In 2015 and 2014, Ms. Drew was awarded Supply & Demand Chain Top Providers to Know.



Agenda:

12:00 noon - Members Dial In
12:10 p.m. - Opening Remarks - President Nancy Murray
12:20 p.m. - Webinar Presentation to begin
1:15 p.m. - Q&A

This meeting is included for all dues paying ISM-New York members. The non-member guest fee for this meeting is \$25.

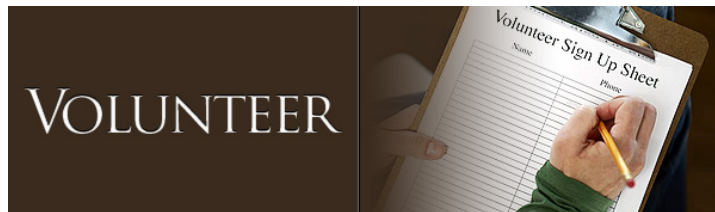
[Register today](#)

Volunteers Needed

Develop Skills, Network and Be Part of ISM - New York's Success

Did you know that volunteering can help you get a job or advance in your career? On August 27th, the Huffington Post had an interesting article on this very subject. [Click here](#) to read the article.

Each year ISM-New York has a number of opportunities to serve on various standing committees and assist at membership events. We have exciting programs planned but we need your help to make these events a success. Volunteer and develop your leadership skills, network and have some fun in the process.



ISM-New York is in need of volunteers to assist as photographers, social media gurus and support at meetings and events.

We are asking individuals who are interested in volunteering to email [Julienne Ryan](#), Executive Director stating "Volunteer" in the subject line.

editable [Registration Form.](#)

[CPSM® Exam One Review -
Foundation of Supply
Management
9/10/2015](#)

[Workshop: Creating Effective
RFPs to Deliver Excellence
10/6/2015](#)

[Lean Six Sigma Yellow Belt -
Two Day Seminar
10/8 - 10/9/2015 \(2 Days\)](#)

[Advanced Purchasing
Management
10/29 - 10/30/2015 \(2 Days\)](#)

Supplier Diversity Committee Meeting

September 17, 2015

The first Supplier Diversity Committee Meeting of the 2015-2016 Programming Year has been announced. It's being hosted by our members at Morgan Stanley at 1585 Broadway, 27th Floor, Conference Room M.in New York City. (Between 47th and 48 Streets)

Individuals who are interested in becoming more involved in the Supplier Diversity Committee and those who are new to its purpose are strongly encouraged to join us.

Meeting Agenda:

1. Presentation of Morgan Stanley Supplier Diversity Program
2. Committee Update
3. Sub-committee work
4. 2016 Supplier Diversity Expo & Meeting

[Learn More & Register](#)

Mark Your Calendars

[Upcoming Meetings](#) *(click title for more information)*

[October Membership Meeting - October 13, 2015
Emerging Professionals & Professional Development](#)

[Professional Services & Indirect Procurement Sourcing
Group Meeting - October 21, 2015](#)

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Bring Value To Our Members.



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STAY CONNECTED

