



2017 ISM – New York’s Annual Conference Speaker Bios



GREG IAQUINTO
Leader in Global Supply & Risk Solutions,
Dun & Bradstreet

20 years in the enterprise software and content space working with customers and prospects in engineering, procurement and supply chain management organizations of several fortune 100 and 500 companies. Prior to joining D&B, Greg was responsible for product strategy and strategic partner relationships for IBM covering the B2B, commerce and procurement portfolios. Greg joined IBM through the acquisition of Emptoris where he was VP of product strategy for the strategic supply management suite of products.

Prior to working at Emptoris, Greg has worked in the PLM arena as the Director of Product Management at PTC and Sr. Business Consultant at Agile software (now Oracle), i2 Technologies (now JDA) and Aspect Development. As a business consultant Greg was responsible for conducting strategic value assessments and providing best practice workshops that have helped many procurement and supply chain organizations across multiple verticals identify profit leakages, voids in their business processes and disconnects within their enterprises systems.



KIM BERNEY-BROOKE
Global Vendor Risk Management Operations,
Bloomberg LP

Kim Berney-Brooke is a supplier management professional with broad experiences within sourcing and procurement. Joining Bloomberg almost three years ago, Kim has been focused on the development and implementation of the vendor risk management program covering pre-contracting and ongoing monitoring.

Kim’s approach to establishing and maintaining a vendor/supplier risk program is to include cross-functional teams and to ensure pragmatic, sustainable processes that are aligned to the financial sector regulatory requirements. Prior to joining Bloomberg, Kim held various positions at UBS and AXA Equitable in these sourcing and procurement organizations.





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 **JVKellyGroup, Inc.**

JAMES V. KELLY
Founder, JV Kelly Group, Inc.

"Setting Up a Risk Management Program for Your Supply Chain" - What are the offerings in the market today and what can assist you in deciding what is best for you? With all of the offerings in the market, it is hard to find the right and cost effective solution for you and your company. We will look at a case study and discuss how to choose the right solution. James V. Kelly, C.P.M. is the CEO of JVKellyGroup, Mr. (Jim) Kelly has been extremely active in charting the course of major corporations in expense and risk management solutions. He was formerly Managing Director of Global Purchasing Operations and eSourcing at Deutsche Bank, Team Leader in the Sourcing and Strategic Relations practice area at Deloitte Consulting Group and Vice President of Purchasing Operations at Citibank.

Mr. Kelly is a featured speaker at seminars concerning the use of applied intelligence and technology in expense management. He is past President of ISM-New York and past Chairman of the Huntington Chamber of Commerce. Mr. Kelly is the former host of "Kelly's Corner" on New Talk Radio 540 AM and can be currently seen as a panellist on FIOS1 TV – "Money and Main Street". His honors include being named in Supply & Demand Chain Executive Magazine as a "Pro to Know" since 2007 and received the ISM-New York J.H. Leonard Award.



 **MUFG**

JAMES MARTIN
Vice President, Corporate Services Strategic Sourcing,
Financial Operations of the Americas MUFG Union Bank

James Martin is currently 1st Vice President of the Institute for Supply Management – New York, Inc. and former Chair of the Institute for Supply Management Global Group. Combined, these groups comprise over 1,000 supply chain and purchasing professionals from the US and around the world. Throughout his professional career, James divided his time between roles in supply chain and sales. On supply chain side, he is currently Vice President - IT Sourcing & Contracts for MUFG Union Bank. Jim has worked for companies such as the media conglomerate News Corporation where he was Senior Director of Global Sourcing, American Express where he was Senior Manager of Global Procurement, and insurance giant AIG. On the sales side, James spent part of his career at American Express as a Director of Account Development supporting Fortune 500 companies such as Pfizer, BASF, Colgate-Palmolive and Estee Lauder. In addition, James was Vice President of Business Development for International Diversified Products, a US-based company specializing in sourcing and manufacturing in China.

Throughout his career, James has worked tirelessly towards advancing the benefits of supply chain professionals and their impact on organizations. He has hosted the ISM Global Group Conference in Phoenix, AZ for three years. James has been a contributor to various journals and publications in the field of supply chain management. His most acclaimed spotlight came in November of 2007 where his work in creating a carbon neutral program at News Corporation was highlighted by Inside Supply Management magazine. In 2009, the ISM-NY awarded him the distinguished J.H. Leonard Award for outstanding contributions to supply chain efforts. James is a graduate of Hofstra University and resides in Melville, New York with his wife and three sons.



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KARLA ROBERTSON
Founder and CEO,
Shifting Gears Executive Coaching

Karla Robertson is Founder and CEO of Shifting Gears Executive Coaching & Keynote Speaking. For the past 18 years, Karla's focus has been coaching executives (director to C-Level) and their teams to drive better results by becoming better thinkers and leaders. Karla's professional credentials include being a Professional Certified Coach, a Master MTBI® Practitioner with Myers-Briggs® Type Indicator assessments, and holding her B.S. degree with dual majors in Psychology and Marketing. She is a member of the International Coach Federation and a past board member of the New Jersey Coaches Association. Her professional coaching work includes assignments with Wells Fargo Home Mortgage, CR BARD, L'Oréal and Navitus Health Solutions, Inc. and Willis Towers Watson to name a few.

Prior to launching her business in 1999, Karla had a highly successful sales career in mortgage banking and the pharmacy benefit management industries where she was the top producer for her company in both fields. Karla's sales success stems from knowing how to connect with people and build successful relationships that endure through good times and challenging ones. She has particular expertise and success in developing the "trusted advisor" status with her clients and many executive across diverse industries seek her out to help them achieve their aspirations, make more powerful contributions to their organizations and build stronger teams and cultures.

Karla has received very high marks wherever she has spoken over the last 6 years from conferences to associations to offsite leadership and strategy retreats.