

Train-the-Trainer Program

ISM- New York is providing companies with an opportunity to bring subject matter experts in-house to train a select group of employees to become in-house trainers and build internal training capabilities. Program participants will learn that the skills sets needed “to do the work” and the skills sets needed “to educate” are very different and much more intensive. They will learn what is required to deliver effective learning programs to the supply management organization, remote teams, and new hires.

Train- the- Trainer subjects include:

Purchasing Management	Negotiation Skills Management
Managing RFP’s	Project Management
Supply Chain Management	Managing Import or Export Operations
Domestic and International Logistics	Domestic and Foreign Sourcing
Trade Compliance Management	Risk Management
Sales Management	Customer Service Management
Mergers and Acquisition and Global Expansion/Business Development and Transition in Acquisitions	

The week long Train-the- Trainer Program, is held at your location and is designed for up to 5 individuals from the same company. The program is customized in critical ways to assure training success. It is designed to raise the bar of participants’ skills sets and enable them to gain responsibility for internal training on specific subjects.

To deliver our Train-the-Trainer Program, ISM-New York partners with Blue Tiger International, a Business, Management, and Education Consulting Firm with over 35 years of experience. Blue Tiger International

The program is customized in critical ways to assure training success:

- The training material and structure is uniquely developed for the company and individual(s) requiring the training program.
- The instructors remain accessible to the students for six months following the training to respond to follow-up questions, and provide on-going mentoring. Longer term advocacy relationships can also be established.
- The program manager and instructors interview key stakeholders in the company and other interested parties to obtain information to make sure the program delivers the necessary training.
- Materials in both hard-copy and electronic format are provided, including text books on the pertinent subject matter and reference materials.
- Every class looks at technology and the favorable impact it can have for the students’ execution of their training responsibilities.

For additional details and pricing contact ISM-New York Executive Office at 1-800-975-0725.